



VCF WET MILL PROJECT

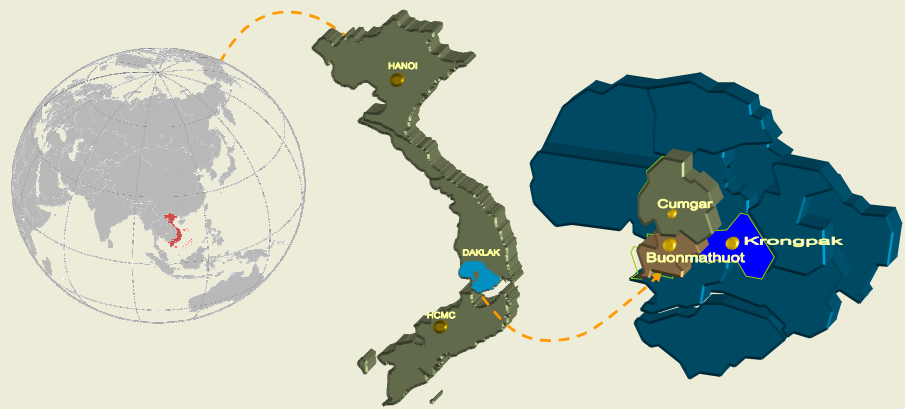
FAIRTRADE *Certified*

Vietnam

Organising entity

DAK MAN, a member of Volcafe

This project is designed to improve the lives and livelihood of a small group of farmers in order to demonstrate the benefits of development and action for smallholders and groups or coops. The aim is to produce high quality washed Robusta from the construction of a wet mill. This project brings the economic benefits of producing niche-market washed coffee from Vietnam. The project creates 30 new jobs in the factory and more than 100 jobs for seasonal workers (harvest season).



The group of farmers from Ea-Kiet initially formed to make a coop for Fairtrade Certification. They are now set to be the proud shareholders of the CuM'gar – Ea-Kiet Wet Mill.



The 'Flower mountain' in CuM'gar

(Cu meaning mountain and M'gar meaning flower in the ethnic language of E-de.



FUNDING

The Vietnam Challenge Fund (VCF) provides funding for development projects throughout Vietnam. It is highly selective in which projects are chosen. Dakman's proposal for the wet mill was one of 12 accepted in 2010.

The VCF projects are a unique and modern way of delivering UK foreign aid. The concept is such that the funding from the Asian Development Bank and the UK's Department for International Development (DFID) is given directly to the individuals who are the beneficiaries of the project and are 100% involved in the project, in this case to Dakman and the Ea Kiet Coop. The project fund is profit focussed. The UK DFID realises the funding to be more beneficial to the receivers if they can make profit independently for the conceived future, that is to say that profitable investments will last longer and provide better, more secure long term aid. The wish is to help the poor help themselves by '*MAKING MARKETS WORK BETTER*'. This establishes responsibility, enthusiasm, opportunity and ultimately increases incomes. The increase in income will trickle down through the system as the project secures jobs and inspires neighbouring settlements, proving to them that development and change is possible and is the way forward.

This project is important as it reflects the true worth of foreign aid. A small investment in retrospect improves foreign relations, strengthens communication and knowledge and provides opportunity for those less fortunate to develop and progress.



DFID UK
Department for International Development
<http://www.dfid.gov.uk>



VCF
Vietnam Challenge Fund
<http://www.markets4poor.org>



Ms. Pham Thi Hoan, the Ea Kiet Coop coordinator, smiles as she gives a tour of the almost-finished mill.



**EA-KIET
WET MILL**



The wet mill is comprised of one processing line situated on 1.5 hectares of land overlooking the Flower Mountain of Cu M'gar.

There has been a waste water system integrated into the design and a large concrete bed for sun drying parchment, benefiting the environment and keeping costs down.

The warehouse contains 2 flat bed dryers and one mechanical drum dryer as well as ample secure and dry storage space.



'WHERE THERE'S A MILL, THERE'S A WAY!'
Construction was complete in a startling 5 weeks from start to finish.



<p>PRODUCING & TRADING MODEL:</p>	
<p>BENEFITS</p>	<ul style="list-style-type: none"> • Increase income • Encourage selective picking of ripe cherries • Strengthen relationship between enterprise and farmers • Risk-share • Access to knowledge and advanced production methods • Create jobs • Produce a high quality product



INVESTMENT Initial investment was split between the Ea Kiet Farmers' Coop group and Dakman. The project must reach profit-orientated targets to receive the VCF funding.

PHOTOS Huge detail was paid over all aspects of the production. Dakman production manager Vo The Hien was always on hand to oversee any difficulties.



Looking out from the warehouse!





**EA KIET
ROBUSTA
WET MILL
OPENING**



Congratulations were exchanged as the coffee cherries started to flow and the wet mill was officially opened.

“Chúc mừng!”



To find out more about Dakman’s other sustainability and developmental projects please visit our website.
To find out more about the washed Robusta and certified coffees Dakman can offer you please contact us at :

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